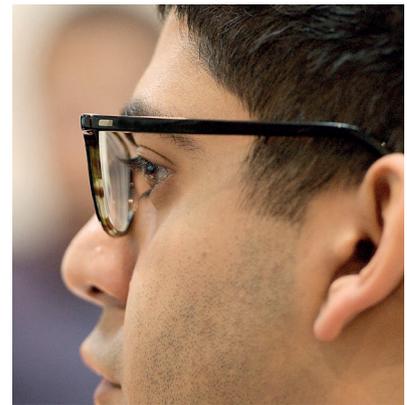


# The Oxford Medical Consultant Interview Course

The Consultant Medical Interview course is one of Oxford Medical Training's flagship courses. Formed in 2004, Oxford Medical Training is one of the oldest and now one of the largest medical career development companies in the UK, offering a portfolio of training courses including Interview Skills, Teach the Teacher, Leadership and Management, Communication and Presentation Skills courses. Having trained thousands of doctors preparing for consultant interviews from every medical and surgical specialty we comprehensively understand what you as interviewees need to know to succeed in this current competitive environment.

**Maximum 8 delegates per course for optimal interaction**



## Learning Outcomes

Through individual practice, presentations, interactive group discussions, NHS Hot Topic workshops and mock AAC panel interviews you will learn:

- How to structure, prepare and deliver a medical presentation, and respond to any consultant interview question
- How to identify your areas of strength and unique selling points and how to exploit them
- How to turn a difficult question into one which sells your strengths making you an attractive appointment
- How to deliver exceptional responses to challenging questions on management, leadership and current NHS issues

You will also:

- Learn about non-verbal communication skills, how to build rapport and influence key members of the panel
- Practice the new interview skills that we will teach you during your mock interview
- Learn what each question is actually looking for so you can deliver high quality responses
- Learn how to deliver a well-balanced, considered and professional opinion on tough "grey areas"

# Prospectus

## 8.30 REGISTRATION AND COFFEE

This time is an excellent opportunity for delegates to break the ice and meet fellow delegates they will be working with throughout the day. This is also an invaluable time to share personal and professional experiences with the tutor and fellow delegates regarding applications and related topics.

## 9.00 COURSE COMMENCES

### MEDICAL INTERVIEW SKILLS

A lecture on the interview process and interview skills covering the following topics:

- ▶ Key interview skills
- ▶ Non-verbal communication skills (*e.g. what is the impact of dress, body language?*)
- ▶ How to deliver an impressive medical presentation
- ▶ Different types of interview questions - what they are looking for and how to deliver
- ▶ Different approaches to answering questions (*i.e. strategic structuring methods*)
- ▶ Grey areas and controversial questions - how to deal with controversial topics, delivering a balanced, professional and opinionated response

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Mid-morning coffee break (15 mins)

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### WORKSHOP 1 - NHS HOT TOPICS AND OPINION FORMATION

A look at key issues in the NHS and its set up that must be at your fingertips for your interview.

This workshop will give you the 'need-to-know' information and help you to develop your professional opinion on important topics. Small group based and individually focused, covering a selection of the following NHS management issues and governance topics:

Appraisal	Shipman	The European working time directive
Audit	Alderhey	The hospital at night project
Bearing good witness	Managing a drunk colleague	Leadership and management
Business planning	Risk management	Assessment of competency
Choose and book	CPD	NHS structure and finance
Clinical governance	Critical incident reporting	GMC, affiliates
CNST	The Darzi report	Medical regulation
Consent	The Donaldson report	
Tooke Report	The Eighteen week target	

Lunch break (45 mins - 1 hour)

A two course sit down meal. All types of dietary requirements are catered for. A great opportunity to discuss any personal issues with your Consultant trainer, clarify any issues about the application or interview process or enquire about any areas you would like to know more about.

## WORKSHOP 2 - NHS HOT TOPICS AND OPINION FORMATION

Another set of workshops which are carried out in small groups of 3 where you will go through lots of commonly asked topics. We will work on your content delivery and presentation skills throughout this workshop. Topics covered include a selection from:



Managing stress	Medical education and teaching	MMC
Nurse practitioners and nurse consultants	Revalidation	Conflict management
The risk register	Francis Report	Research Governance
The Bristol scandal - lessons learnt	QIPP, PROMS, CQUIN	Setting up a service
Change management	ISTC's	Health & Social Care Act 2012
	Efficiency Savings	GP Consortia and commissioning
	NICE	
	The Care Quality Commission	

**Any other topic that you want can be discussed and debated  
A FULL AND COMPREHENSIVE SUMMARY OF THE  
ABOVE TOPICS IS PROVIDED IN THE COURSE MATERIAL**

Mid-afternoon coffee break (15 mins)



### **MOCK AAC CONSULTANT INTERVIEW PRACTICE WITH FEEDBACK (recorded)**

Every candidate will receive a mock consultant interview. Now that you have learnt about the interview process, new interview skills techniques and have plenty of content from our NHS Hot Topic workshops it is time to put these skills and ideas into practice. Feedback will be given so that you can actually see how you deliver your content.

Feedback is individual, unique to this course and usually highlights specific areas for each candidate to work on during the post course period.

We offer the option of video recording your mock interview. A copy of your interview will be provided on memory stick so that you can use it at home to improve your presentation, delivery and content prior to your interview.



Because different questions are asked to each candidate you will cover hundreds of questions which will serve as excellent preparation for your interview. This session recreates the pressure present during a real interview.

Questions that will be asked during this session will replicate real AAC Panel Interviews including those asked by:

- ▶ Royal College Representative
- ▶ University Representative
- ▶ Clinical Director
- ▶ Consultant Colleague
- ▶ Medical Director
- ▶ Chief Executive
- ▶ Chairperson

### **PRE-INTERVIEW VISIT**

The pre-interview visit and pre-short listing visit will be discussed. Tips will be presented on when and how to make appointments. Also who to see once you are there, and of course what to ask.

### **CONCLUSIONS AND Q&A**

The final session comprises a summary of the most important points of the day. Individually-focused direction as to the next steps for your interview preparation is offered. Course materials including

handouts and passwords to access the post course training section of our website will be distributed. You will get free access to the Consultant Interview Subscription area of our website for 1 month (which normally retails at £49.99 per month).

Course ENDS 16:30 - 17:00 depending on delegate numbers.

***Our course content is constantly updated ensuring  
you receive the best and latest information.***